


Noticing Evocative Coaching Style Points II

Coach: _____ Teacher: _____ Date: _____ Time: _____

TURN I – THE NO-FAULT TURN		TURN II – THE STRENGTHS-BUILDING TURN	
STORY LISTENING <i>(Initiate, Elaborate)</i>	EXPRESSING EMPATHY <i>(Validate)</i>	APPRECIATIVE INQUIRY <i>(Appreciate, Extrapolate)</i>	DESIGN THINKING <i>(Innovate, Deliberate, Activate)</i>
			
<p><i>Using the number codes, mark places in the conversation where the following style points were observed:</i></p>			
1. Establishing rapport 2. Appreciative questions 3. Attentive listening 4. Exploring stories	5. Offering reflections 6. Celebrating progress 7. Clarifying focus in the learning brief	8. Discovering strengths 9. Observing vitalities 10. Framing aspirations 11. Inviting possibilities	12. Brainstorming ideas 13. Designing experiments 14. Aligning environments 15. Confirming commitment 16. Session feedback